



Town of  
East Gwillimbury

2018

Proposed

Business Plan and Budget

# 2018 Proposed Business Plan and Budget

## Key components included in 2018 budget

- Community safety
  - 1 additional firefighter
  - Collective agreement
  - Additional staff training
  - Increased community outreach and public education
  - New aerial fire truck



# 2018 Proposed Business Plan and Budget

## Key components included in 2018 budget

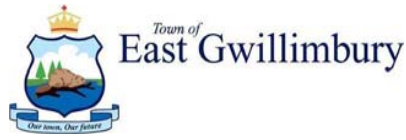
- **Base programs and services**
  - Multi-year contractual agreements
    - N6 Waste management
    - N4 Animal shelter
  - Community trail improvements
  - Road resurfacing - \$1.0 million
    - \$615,000 Gas tax funded
- **Growth-related provisions**
  - Provision to operate new facilities - \$600,000
  - Provision to construct new operations centre - \$16.5 M

# 2018 Proposed Business Plan and Budget

## 2018 budget at a glance

- Tax levy increase of 2.25%
- Approximately \$36 / year for average home
  
- Emergency services: 1% or \$16 increase
- Base programs & services: 1.25% or \$20 increase





2018 OPERATING BUDGET	Mayor & Council	Chief Administrative Officer	Legal and Council Services	Corporate Services	Emergency and Community Safety Services	Development Services	Community Parks, Recreation & Culture	Community Infrastructure & Environmental Services	Library	Corporate Wide	2018 Budget	2017 Budget	Variance \$	Variance %
<b>Expenditures</b>														
Salaries & Benefits	425,204	918,078	818,054	2,608,263	4,260,926	228,035	3,226,639	2,123,938			14,609,137	13,012,897	1,596,240	12%
Salary Gapping										(56,000)	(56,000)	(56,000)	-	0%
Advertising		7,500	-	76,900			800	1,320			86,520	86,400	120	0%
Audit Services		16,500		40,500							57,000	57,000	-	0%
Bank Fees and Other Charges				89,000							89,000	89,000	-	0%
Communications		6,000	2,020	7,600	9,600	1,300	9,930	24,840			61,290	59,750	1,540	3%
Community Grants / Initiatives	120,905										120,905	115,405	5,500	5%
Public Works							9,000	661,290			670,290	640,720	29,570	5%
Consultants		45,000		30,500		4,000		16,500			96,000	89,500	6,500	7%
Contingency		89,000								145,000	234,000	364,000	(130,000)	-36%
Contracted Services		8,000	3,000	1,730	230,100		89,923	227,300			560,053	461,903	98,150	21%
Corporate Initiatives		32,000									32,000	32,000	-	0%
Courier & Mail Processing		250	200	23,500		200	550	800			25,500	25,500	-	0%
Equipment & Vehicle	500	-	3,100	59,790	27,200	2,500	56,740	24,350			174,180	152,655	21,525	14%
Equipment Repair				7,900	41,325		109,527	100,000			258,752	258,927	(175)	0%
Insurance Premiums & Claim Payment							2,100			610,000	612,100	609,600	2,500	0%
Legal Services		-	65,000								65,000	62,500	2,500	4%
Library									1,557,507		1,557,507	1,472,460	85,047	6%
Materials & Supplies	13,010	24,450	33,600	122,250	60,150	4,200	203,020	532,680			993,360	945,880	47,480	5%
Mileage	5,000	4,500	2,000	5,400	5,300	700	4,500	5,610			33,010	32,470	540	2%
Miscellaneous			150,000								150,000	-	150,000	0%
Other Agencies / Municipalities				15,500	183,000			22,000			220,500	220,500	-	0%
Professional Development & Memberships	4,000	35,699	16,983	25,482	39,370	4,728	17,330	10,108			153,700	129,400	24,300	19%
Program Instructor							99,200				99,200	66,200	33,000	50%
Property & Building Maintenance					63,600		240,020	880			304,500	289,420	15,080	5%
Public Engagement / Corporate Events	38,000	9,400	5,000								52,400	50,400	2,000	4%
Rent							40,200				40,200	39,200	1,000	3%
Software Maintenance & Licenses				142,400			5,800				148,200	114,800	33,400	29%
Uniform & Safety Clothing					29,200		16,350	11,000			56,550	54,850	1,700	3%
Utilities				34,000	47,320		685,438	472,260			1,239,018	1,186,968	52,050	4%
Waste Collection								1,280,593			1,280,593	891,553	389,040	44%
Provision for New Facilities Operating Costs										600,000	600,000	410,000	190,000	46%
Corporate Reallocation										(2,465,446)	(2,465,446)	(2,243,600)	(221,846)	10%
Transitional Cost Reductions										(375,000)	(375,000)	(300,000)	(75,000)	25%
<b>Total Expenditures</b>	<b>606,619</b>	<b>1,196,377</b>	<b>1,098,957</b>	<b>3,290,715</b>	<b>4,997,091</b>	<b>245,663</b>	<b>4,817,067</b>	<b>5,515,469</b>	<b>1,557,507</b>	<b>(1,541,446)</b>	<b>21,784,019</b>	<b>19,422,258</b>	<b>2,361,761</b>	<b>12%</b>



Town of East Gwillimbury

**2018 OPERATING BUDGET**

	Mayor & Council	Chief Administrative Officer	Legal and Council Services	Corporate Services	Emergency and Community Safety Services	Development Services	Community Parks, Recreation & Culture	Community Infrastructure & Environmental Services	Library	Corporate Wide	2018 Budget	2017 Budget	Variance \$	Variance %
<b>Revenues</b>														
Taxation										(18,532,476)	(18,532,476)	(17,002,272)	(1,530,204)	9%
Supplementary Taxation on New Homes										(1,270,020)	(1,270,020)	(1,139,899)	(130,121)	11%
Development Charges					(214,005)		(69,048)	(114,328)			(397,381)	(407,354)	9,973	-2%
Development Revenues					-	(38,735)	-		(8,200)		(46,935)	(46,935)	-	0%
Fines and Penalties					-	(34,500)					(34,500)	(34,500)	-	0%
Grants							-	(615)	(77,000)	(161,600)	(239,215)	(239,215)	-	0%
Investment Income										(175,000)	(175,000)	(175,000)	-	0%
Library								(77,456)			(77,456)	(64,340)	(13,116)	20%
Licenses			(9,500)		-	(9,000)					(18,500)	(18,500)	-	0%
Miscellaneous	(2,100)			(7,500)					(2,500)		(12,100)	(12,100)	-	0%
Motor Vehicle Accidents						(50,000)					(50,000)	(50,000)	-	0%
Penalties on Taxes										(500,000)	(500,000)	(500,000)	-	0%
Recoveries & Contributions from Developers				(50,000)			-		(6,000)		(56,000)	(56,000)	-	0%
Sales			(2,000)	(30,000)			-	(16,613)	(6,050)		(54,663)	(62,463)	7,800	-12%
Services to other Municipalities					(137,700)				(35,000)		(172,700)	(172,700)	-	0%
User Fees			-	(142,920)	(20,000)	(7,500)	(1,185,134)	(50,000)			(1,405,554)	(1,327,534)	(78,020)	6%
<b>Total Revenues</b>	<b>(2,100)</b>	<b>-</b>	<b>(154,420)</b>	<b>(321,505)</b>	<b>(277,435)</b>	<b>(69,048)</b>	<b>(1,394,146)</b>	<b>(184,750)</b>	<b>-</b>	<b>(20,639,096)</b>	<b>(23,042,500)</b>	<b>(21,308,812)</b>	<b>(1,733,688)</b>	<b>8%</b>
<b>Transfers</b>														
Contributions to Reserves				100,000	488,600	-	586,131	181,034	45,000	504,630	1,905,395	1,894,499	10,896	1%
Draws from Reserves	-		(150,000)	(23,778)	(500,339)	-	(12,703)	-			(686,820)	(498,945)	(187,875)	38%
Tax Levy Investment to Capital				-				453,000			453,000	491,000	(38,000)	-8%
<b>Total Transfers</b>	<b>-</b>	<b>-</b>	<b>(150,000)</b>	<b>76,222</b>	<b>(11,739)</b>	<b>-</b>	<b>573,428</b>	<b>634,034</b>	<b>45,000</b>	<b>504,630</b>	<b>1,671,575</b>	<b>1,886,554</b>	<b>(214,979)</b>	<b>-11%</b>
<b>Net Budget</b>	<b>604,519</b>	<b>1,196,377</b>	<b>794,537</b>	<b>3,045,432</b>	<b>4,707,917</b>	<b>176,615</b>	<b>3,996,349</b>	<b>5,964,753</b>	<b>1,602,507</b>	<b>(21,675,912)</b>	<b>413,094</b>	<b>-</b>	<b>413,094</b>	